

IT INFRASTRUCTURE SERVICES

2017

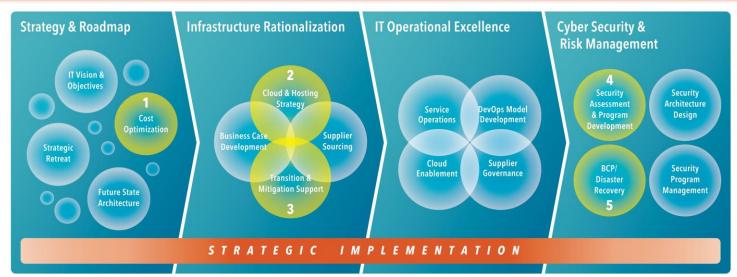


## **ADVISORY SERVICES**

#### IT INFRASTRUCTURE SERVICES

Strategic Services range from Strategy & Roadmap Development through Implementation in key areas:

- 1. Cost Optimization we typically identify 18-24% savings in non-optimized IT environments.
- 2. Cloud & Hosting Strategy we understand how and when cloud can be leveraged to move from Capex to Opex spend models while establishing flexibility as the market matures.
- **3. Transition & Migration Support** we bring best practice transition management practices to enable rapid migration to the new hosting model while minimizing business risk.
- **4.** Security Assessment & Program Management we balance compliance (PCI, ISO, HIPAA, etc.) and security requirements to deliver real risk management to partner clients
- 5. Business Continuity (BCP) & Disaster Recovery (DRP) Planning review and development of plans to support IT and business continuity

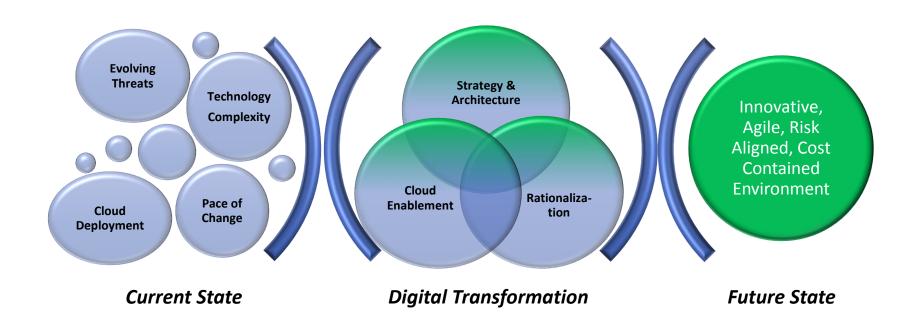




### **ADVISORY SERVICES**

#### IT TRANSFORMATION

Research\* shows leading class IT organizations cost is 22% lower than their peers and greater effectiveness. This is achieved by focusing on strategy, architecture and governance to eliminate unnecessary complexity.





<sup>\*</sup> Hackett Group Research: IT Executive Insight - How Leading IT Organizations Outperform Their Peers

## FIRM PROFILE

- Founded in 2002 by experienced career management consultants with complementary backgrounds and skills
- Industry Coverage:
  - Financial Services
  - Pharmaceuticals
  - Data/Research
  - High Tech
  - Manufacturing
  - Hospitality & Leisure

- Public Sector
- Higher Education
- Retail
- Consumer Goods
- Publishing
- Telecommunications

- Staff Profile:
  - Presently 75+ professionals
  - Consultants typically have 10-15+ years experience
  - Strong Change Management, Program Management and Business Analysis capabilities
  - Based in NYC, offices in Boston, Washington DC, San Diego and Chicago



## **SATORI CLIENTS INCLUDE:**

Adidas

AIG

**American Express** 

**AstraZeneca** 

**Bank of America** 

**Blackstone** 

Cisco

**Citizens Bank** 

**Dun & Bradstreet** 

**FDA** 

**GlaxoSmithKline** 

**Goldman Sachs** 

**HDFS** 

**IMS** Health

**ISDA** 

J.H. Whitney

**Kantar / WPP** 

Kellogg

**Millennium Challenge Corporation** 

**Ministry of Finance, Haiti** 

**Morgan Stanley** 

**NATO** 

**New York Stock Exchange** 

**Northwestern Mutual** 

**Old Mutual Bermuda** 

**Pfizer** 

Roche

**Royal Bank of Scotland** 

**Schering Plough** 

**The New York Times** 

**The World Bank** 

Tiffany & Co.

**UBS** 

**UNDP** 

**Unilever** 

**Unisys** 



# THANK YOU! CONTACTS

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